



# FBLA SPORTS AND ENTERTAINMENT MANAGEMENT

## Performance Rating Sheet

(Mark one score per row **AND** write score in the Points Earned column. Use Tie Breaker column to add or subtract points to break ties.)

Expectation Item	Not Demonstrated		Below Expectations		Meets Expectations		Exceeds Expectations		Points Earned	Tie Breaker
	0	○	5	○	10	○	15	○		
Demonstrates understanding of the case study and defines problem(s) to be solved	0	○	5	○	10	○	15	○		
Identifies alternatives and the pro(s) and con(s) of each	0	○	7	○	14	○	20	○		
Identifies logical solution and aspects of implementation	0	○	7	○	14	○	20	○		
Demonstrates knowledge and understanding of the event competencies:  Event management/ decision making/strategic planning/delegation/ leadership/ethics/ entertainment industry/ marketing and promotion/sales/ entrepreneurship/human resources/careers	0	○	7	○	14	○	20	○		

### Delivery Skills

Statements are well-organized and clearly stated	0	○	3	○	7	○	10	○			
Demonstrates self-confidence, poise, assertiveness, and good voice projection	0	○	1	○	3	○	5	○			
Demonstrates the ability to effectively answer questions	0	○	3	○	7	○	10	○			
<b>Performance Subtotal (100 max)</b>											

### Penalty Points (Mark all that apply)

Dress Code not followed	-5	○	Deduct 5 points for each instance of guidelines not being followed	_____	○	<b>Total Penalty</b>	_____	
							<b>Grand Total</b>	
							<b>Objective Test Score</b> (to be used in the event of a tie)	

Name(s): \_\_\_\_\_

School: \_\_\_\_\_

State: \_\_\_\_\_

Judge's Signature: \_\_\_\_\_

Date: \_\_\_\_\_